









PRESENTED BY 05.20.2021



Campaign Overview

- Full launch of 3 Million Reasons outreach at beginning of April
- Complementary messaging via traditional media, earned media, social media efforts









campaign overview

- Current paid efforts include:
 - Targeted digital display
 - Digital video ads
 - Cable TV ads
 - Broadcast TV ads
 - Streaming TV ads
 - Radio ads
 - Digital billboards
 - Static billboards
 - Rural print ads
 - Paid search
 - Bus shelters and interior cards





campaign overview

Additional efforts:

- Earned media
- Clinic promotional materials
- Campaign swag for outreach
- Vaccine one-sheets for education
- Twenty-two 3 Million Reasons videos produced
- Organic social media: Twitter, Facebook, LinkedIn, Instagram
- Collaboration with tribal outreach efforts
- MVU promotion and support
- Reno Aces and Las Vegas Aviators sponsorships secured
- Immunize Nevada (with the Nevada Vaccine Equity Collaborative) has coordinated 27 vaccine clinics since April 1
- 20,000 clinic promotion door hangers were ordered and are being delivered to partners



campaign overview

- Additional efforts:
 - Live chat was launched on the website
 - 5,735 total chats since April 23 launch
 - 12+ EUA
 - New website content FAQ and blog
 - Digital ads
 - Billboards
 - Parents one-sheet
 - Social ads
 - Second dose social ads



Social Media Engagement



Melanie Young @Melanie 52355959 · Apr 8

I did a thing in the middle of 14 hour workday. Made that appointment and got vaccinated. #3millionreasons I want my 84 year old mother in law to feel safe to go out in public again, see her grandchildren and play cards with her friends.

♡ 37

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Matt Kimball

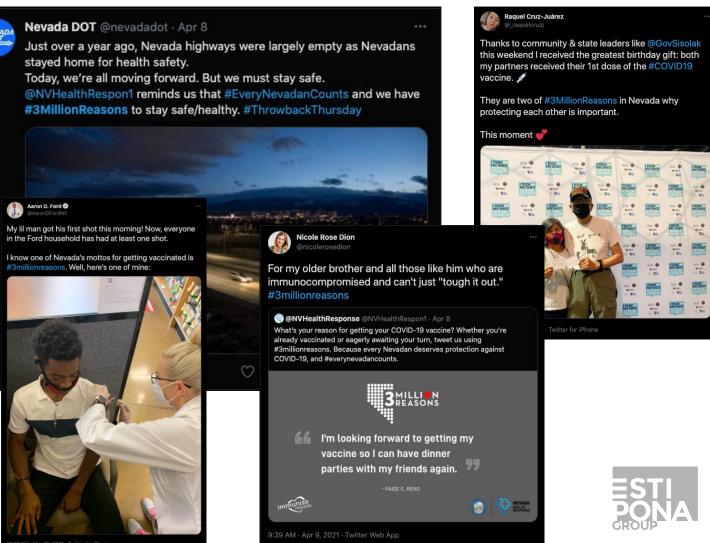
I got vaccinated to help speed the return of our convention and trade shows.

Our industry has been devastated by the pandemic, and deployment of the vaccine will ensure the return of live events and large gatherings.

#3millionreasons #EveryNevadanCounts





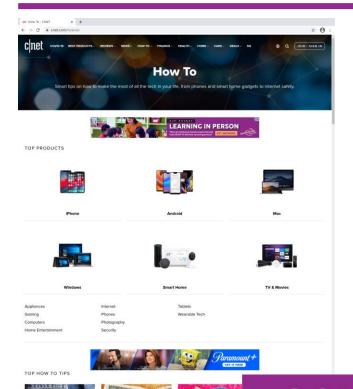


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Creative







the placebo group, while none occurred in

. Pfizer side effects were consistent with hose seen in study participants aged

muscle pain, chills, joint pain and fever - all of which typically resolved within

When searching for a COVID-19 varcine for

offers the Pfizer-BioNTech vaccine.

. If you have questions about this authorized

vaccine, talk to your pediatrician, pharmacist

a child who is 12-17, make sure the location

WHAT SHOULD PARENTS DO?

COVID-19 vaccine.

the group that received the Pfizer-BioNTech

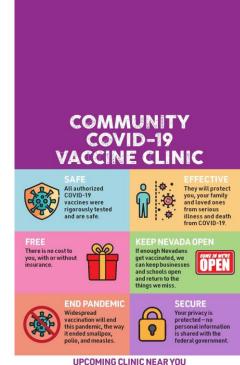
16 to 25 including pain or swelling/redness

- died. This highly safe and effective vaccine brings life-saving protection to those who are
- . While COVID-19 happens more frequently in adults, there's growing concern about variants, which seem to be causing more infections in younger ages.
- . Some kids who contract COVID-19 have symptoms similar to a cold, while others develop a severe and dangerous condition called multisystem inflammatory syndrome in children (MIS-C). Additionally, doctors still don't
- know the long-term effects of COVID infection. Serious illness from COVID-19 does not always happen among those who are high risk or have pre-existing conditions. A vaccine can lower the chances of serious complications for all kids.
- . Kids, especially adolescents and teens, have more social contact and greater risk of spreading the virus.

"Our youngest generations have shouldered heavy burdens over the past year, and the vaccine is a hopeful sign that they will be able to begin to experience all the activities that are so important for their health and development ... It's essential for children to be vaccinated against COVID-19. -American Academy of Pediatrics President Lee Savio Beers, MD, FAAP

Learn more about COVID-19 vaccines at nvcovidfighter.org or by calling 1.800.401.0946





COVID-19 VACCINES NOW AUTHORIZED FOR KIDS 12+

Find a location

nvcovidfighter.org





Earned Media Topics - April 2021

- Vaccines available for everyone 18+
- Expert answers
- MVUs in rural Nevada
- Reconnecting with friends & family
- Health equity minority outreach

Las Vegas vaccinators head into minority communities in hopes of reaching herd immunity

by John Treanor | Sunday, April 18th 2021



Vaccinations (KSNV)



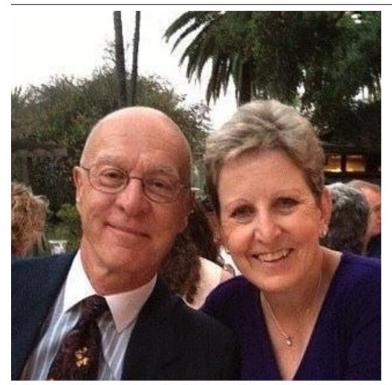
LAS VEGAS (KSNV) — If Nevada wants to reach herd immunity, it's small pop-up clinics that will help the state get to that point.

Healthcare workers went to Las Vegas' Chinatown with 125 doses of Pfizer's COVID-19 looking to immunize.

"These are the communities getting hit the hardest by COVID, so it's especially important to take the vaccine where they are, with people who speak the language and to make them feel comfortable," said Mayra Gonzalez from Immunize Nevada.

Like many minority communities, Las Vegas' Asian population has been unfairly hit by

Vaccinations offer ho



Mike and Christel Hall will be celebrating Mike's birthda

Staff Reports

Discuss Comment, Blog about Share this Email, Facebook, Twitter

Two families living on the same Saratoga Spring coronavirus outbreak.

Saratoga Springs resident Paula Zuppan contract Her husband was so certain she would succumb





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ese Las Vegas locals overcame ccine hesitancy



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lish teacher at Southeast Career and Technical Academy, shows her vaccine card in her , April 22, 2021.

contact)

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mbers the three little vials a ner rural school in the Midwest. Sheila Witte





≡ News Weather Sports KOLO Cares Livestream

3 Weather Alerts In Effect

ADVERTISEMENT

Vaccine equity and confidence discussion for black, Latino Americans



Woman receives her COVID-19 vaccine. (Jerome Delay | AP)

By Kelsey Marier

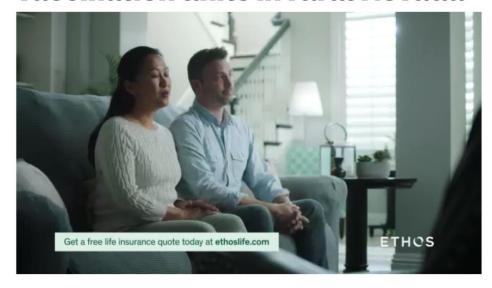
Published: Apr. 16, 2021 at 5:56 PM PDT

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RENO, Nev. (KOLO) - On Friday, April 16, 2021, Lt. Governor Kate Marshall and Connecticut Lt. Governor Susan Bysiewicz held a virtual panel discussion on the resources needed to ensure equitable allocation, distribution, and administration of the country vaccine.

Home >> News

Nevada, FEMA launch mobile vaccination units in rural Nevada



Vaccine eligibility to expand as Nevada reports higher-than-average cases

al Nevadans mobile vaccine ui



r Las Vegas Review-Journal



Nevada communities









Nevada FEMA units off to good start vaccinating rural, tripopulations

LAUREN MARTINEZ

⊙ POSTED APR 11, 2021 ♣ 0



Nevada is the only state in the nation to have two FEMA mobile vaccination units. So far, officials say the rollout is better than anticipated and is setting example for other states to follow.







LAS VEGAS (FOX5) -- Nevada is the only state in the nation to have two FEMA mobile vaccination units. So far, officials say the



Today's Flash E

Stay updated on the l audio news briefing.



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1 Gov. Sisolak: follow CDC gu vaccinated po



Earned Media Results - April 2021









27 Television 10 Print 13 Online 6 Radio



Earned Media Focus - May 2021









Pregnancy / Fertility

Adolescents 12-15

Expert Advice Getting back to business



Earned Media - What's next?









Getting back to business

Safe tourism

Graduation

College



Ad Metrics - April 1-30

- TV
 - Cox Cable in Clark County
 - Spectrum Washoe County and rural
 - Total Spots 8,379
 - Impressions 1,690,332
 - OTT Streaming
 - English
 - 731,273 Impressions
 - 97.79% completion rate
 - Nevada Broadcasters (March 1-30)
 - 150 Total spots
- Radio
 - 1,188 total spots

- Digital
 - Search
 - 96,904 Impressions
 - 16.12% CTR
 - 15,621 clicks
 - Total Display
 - 3,946,233 Impressions
 - 50,966 Ad interactions
 - Online Video
 - 665,965 Impressions



Ad Metrics - April 1-30

- JAC Bus Carson
 - 8 total ads
 - 16,666 ridership
- Reno/Rural Static outdoor
 - 5 Billboards
 - 1,116,760 Impressions
- Reno Digital Outdoor
 - 3 boards
 - 4,269,762 Impressions
- Las Vegas Digital Outdoor
 - 11 boards
 - 291,740 Plays

Rural Print

- Elko Daily Free Press | Circulation 3,200
 - 5 ads
- Record Courier | Circulation 9,000
 - 5 ads
- Lahontan Valley News | Circulation 3,000
 - 4 ads
- Humboldt Sun | Circulation 7,000
 - 4 ads
- Battle Mountain Bugle | Circulation 2,800
 - 4 ads
- Lovelock Review | Circulation 2,800
 - 4 ads
- Nevada Appeal Rural Print | Circulation 13,500
 - 4 ads
- Pahrump Valley Times | Circulation 15,000
 - 5 ads



Social/Web Metrics - April 1-30

Twitter

- 179,573 impressions
- 2,403 engagements
- 2,534 followers
- 59 published posts

Facebook

- 109,800 impressions
- 2,573 engagements
- 6,4294 followers
- 63 published posts

NVCovidFighter.org

- 1.13 million pageviews
- 52,465 website entrances

Instagram

- 16,183 impressions
- 898 engagements
- 1,956 followers
- 32 published posts

LinkedIn

- 1,653 impressions
- 70 engagements
- 364 followers
- 36 published posts



Next steps

- Tele Town Halls
 - Identifying target audiences and panel presenters to host virtual town halls statewide
- Sponsorships/Tabling Opportunities
- Pharmacy bag promotions
- Outbound calls
- Second dose reminder letter
- Reviewing April's complete metrics and making adjustments to optimize



Nevada Vaccine Equity Collaborative





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